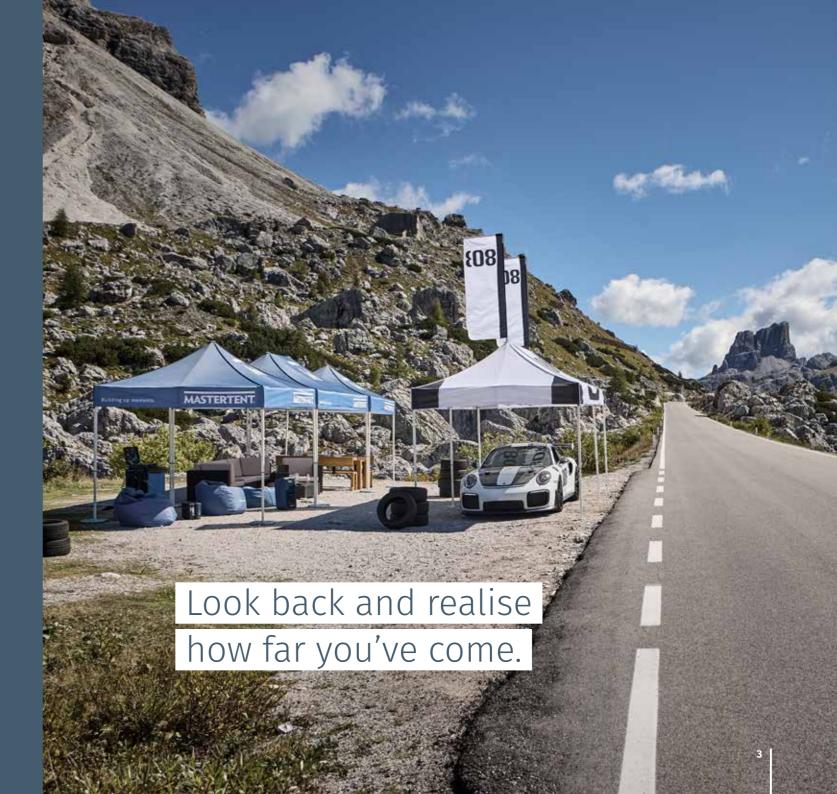


The exciting journey of

-2021





### Our year 2021 on 44 pages















2021 was a very exciting year with many challenges, interesting experiences and innovations, which pushed us into 2022 with great motivation. What I appreciate the most is that we always manage to reinvent ourselves. We are open to new things and focus on meeting our customers' expectations with our usual professionalism and, if possible, exceeding them. This enables us to keep up with the changing times as well as to offer our customers high-quality products and an appropriate service.

Owner and CEO of Zingerle Ltd.

### What do our employees think about Mastertent...?



Martina Marketing

"I've been working at Mastertent for 10 years now and every single day I was happy to go to work - we've always been an unbeatable team!"



Warehouse & Dispatch

"It's pretty amazing if, by the end of the year, you realise that your hands helped to get thousands of folding gazebos ready for their delivery to countries all over the world."



Caezilia

Wellbeing Manager

..When I first set foot in the company, in 1996, it was still called Zingerlemetal. A lot has happened since then and I'm proud to be part of this successful company."

Matthias Ladstätter Sales

Manuela Wierer Graphics

Christian Lechner Folding Gazebo Production

Martina Fink Marketing

Stefano Aprili Sales

Jakocs Katalin Production

Ilyes Lajos Production

Nicola Mazzuoli Sales

Anna-Maria Demeter **CEO Cetate Production** 

Boros Ilona Production

Benedek Ibolya Production

Berkeczi Hainal Production

Marosi Frzsebet Production

Oyears 15 years 20 years

Alexandre Remondi Sales

Ricard Navalón Production

Caezilia Fürler

Wellbeing Manager



55% of all employees have been working in the company for more than 5 years



new employees per year

## Team Mastertent in action

There was a lot going on in the past year! We've played paintball, did a lot of yoga together and our dart board was under attack every day as well as our coffee machine. All these great activities we do together strengthen our team spirit and this in turn benefits our customers.



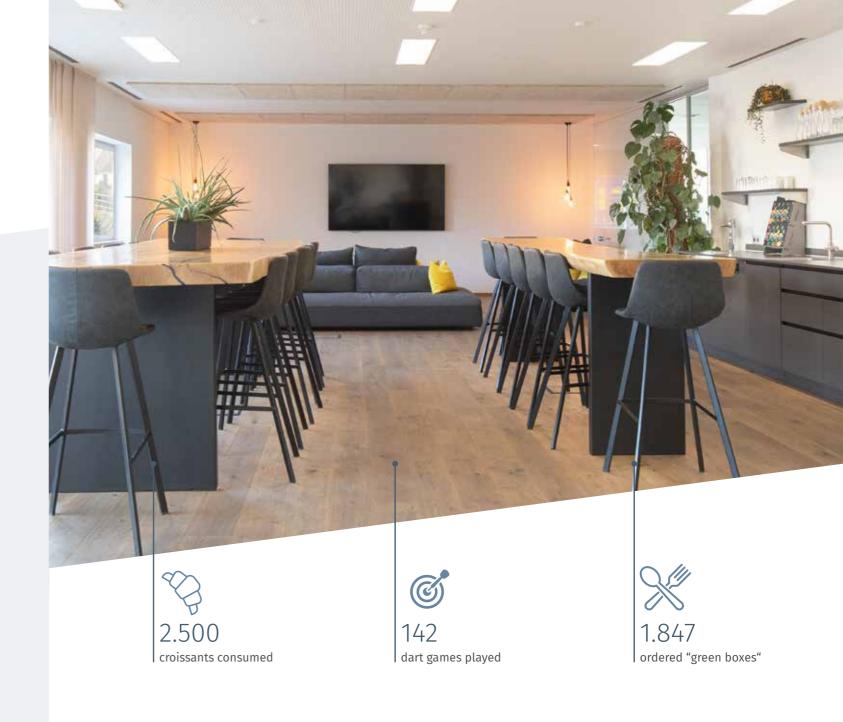
















# Fall down, stand up, straighten the shirt and keep on playing!

Since 2021, we are the <u>proud main sponsor</u> of the SSV Brixen women's football team. We are already looking forward to the great cooperation and the victories we will celebrate together.

### Caring about others

Once again we had to cancel our "Culture in the Factory" event series due to Corona. At these events we used to collect donations for people in need, but "there is another way to show social commitment", we said to ourselves. We really wanted to organise a joint project between employees and the local population. We decided to collect donations for the South Tyrolean "Vinzenzgemeinschaft" community, which takes care of people in need throughout South Tyrol.

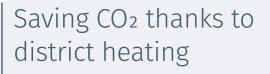
Warm clothes and blankets were collected at our headquarters in December 2021. The participation of employees and the local population was huge. In addition to the donations, we supported the charitable institution financially. At this point we once again would like to thank everyone who took part in the initiative.

Whether employees or citizens from the nearby communities, the participation was overwhelming!



# Sustainability is not a state but a path

As a family business, we don't think in quarters, but in generations. And we know that we can influence many things if we want to. Every day we try to counteract the unavoidable emissions by making conscious, sustainable decisions to protect the planet. This includes little things, like washing our hands without wasting water or separating our waste.



The municipality's district heating network uses wood chips to cover the entire heating needs of the company's building in Italy.

# We cover 100 % of our energy demand

with the photovoltaic system on our company building in South Tyrol (Italy). On average this helps us to save 250 t of CO<sub>2</sub> per year. We are not giving up. In 2021 our employees planted another 8,560 trees together with the local forestry authority in Transylvania.





< To the





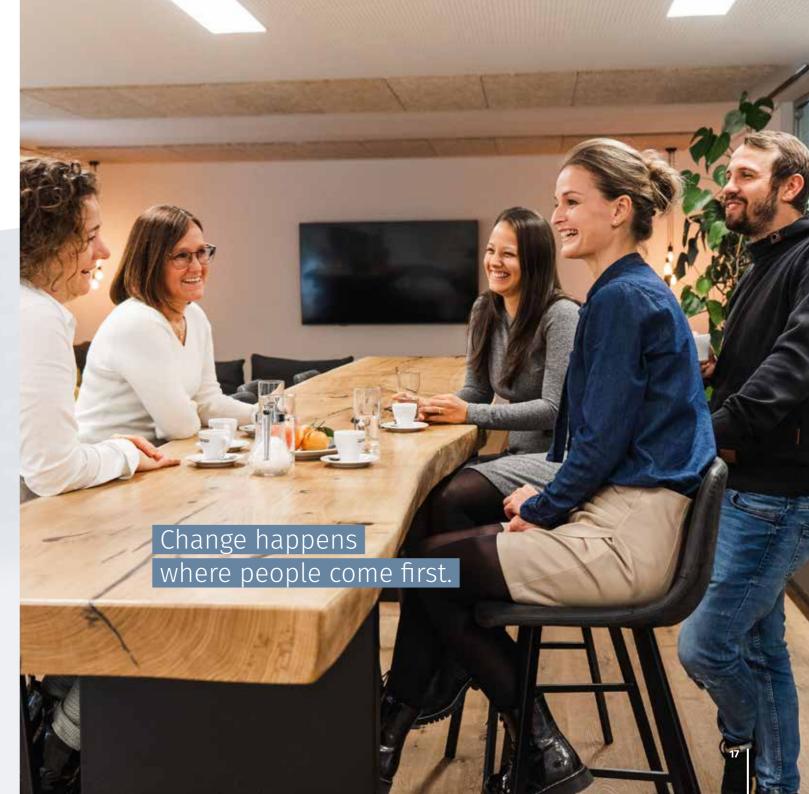
During the production of this brochure 0.339 t of CO<sub>2</sub> were generated. We offset these unavoidable CO<sub>2</sub> emissions by supporting "Deutschland plus Alpen" (Germany plus Alps), a certified climate protection project. It is, among other things, committed to reforestation and forest protection in the Alpine region.



# Plastic-free area

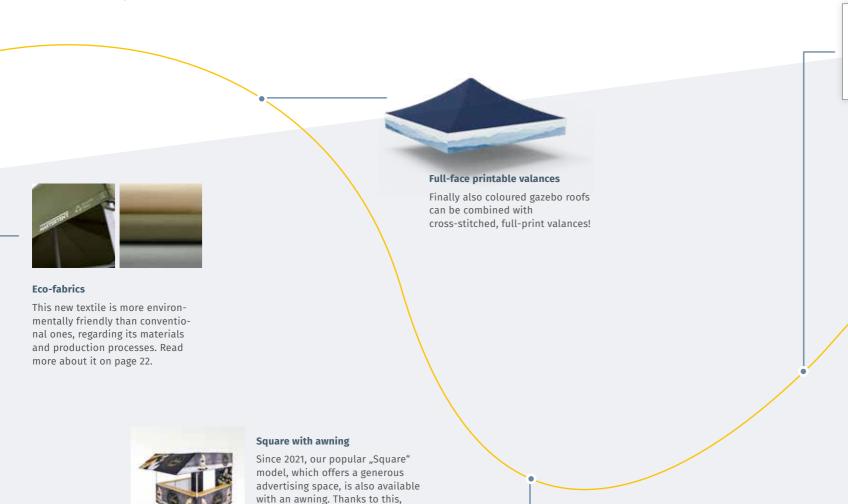
Our lounge is where our employees spend time together, whether it is in the morning, during the day or in the evening. It is where we have a coffee, tea or an after-work beer together and where we exchange ideas. It is also the place where we welcome our customers. The typical snack machine has been banned and replaced with fresh fruit, healthy snacks from the fridge, a large selection of tea and fresh coffee. Everything is plastic-free, of course!







### Everything NEW New products 2021



your customers will definitely stay

dry under its shelter.

### The new Mastertent insurance A folding gazebo can, of course, be damaged in strong winds and

MASTERcare

storms. We don't want our customers to pay for all the damage and this is why we now offer MASTERcare and MASTERcare+. Read more on page 24.

### Innovation

It drives us every day to develop first-class customer solutions.



#### Pagoda family

Now the compact pagoda tent is also available in 3x3 m and 4x4 m. The pagoda shape gives every folding gazebo an elegant look.

### Eco fabrics, made from 100 % recycled plastic

We are always striving to produce in the most environmentally friendly way possible. For this reason a new fabric is available since 2021. It is made from 100 % recycled material which results in less plastic waste ending up in landfills or the sea. Several energy-intensive steps are skipped in the manufacturing process of these fabrics, thus avoiding large amounts of CO<sub>2</sub> emissions. The fabric is available in three elegant colours Olive, Sand and Stone!



Olive PMS 7763 C



Sand PMS 4248 C



Stone PMS Cool Grey 8 C











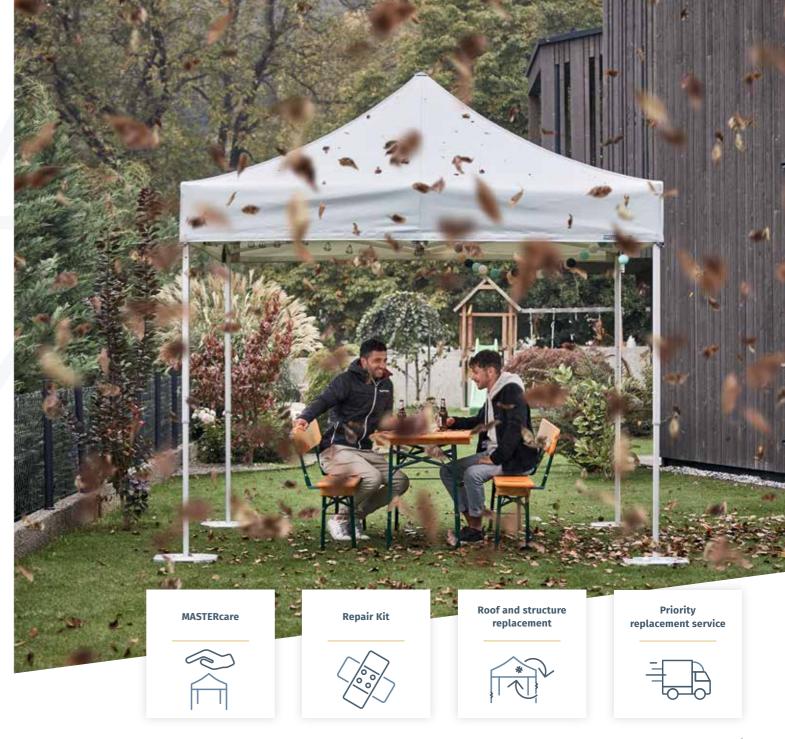




### MASTERcare Are you already covered?

Boredom? There is no such thing with us! We ask ourselves every day which additional services we could offer to ensure an excellent customer experience, because not even we are perfect... For this reason, we have taken a close look at numerous feedbacks from our customers. When do our folding gazebos get broken? The answer was clear: not even our folding gazebos can withstand severe storms, floods or other natural disasters. These result in dissatisfied customers. We want to prevent this at all costs. But how?

With our new MASTERcare and MASTERcare+ services we have succeeded in launching an attractive insurance package that protects our customers from high repair costs in the event of damage. We successfully tested MASTERcare in selected markets last year. In 2022, we have now officially added MASTERcare to our product portfolio. Find out more about it on our website.



# Setting new standards with pioneering spirit and innovation



Our production manager Georg S. has the courage to always think in new ways and the will to constantly search for an even better solution. His mission in 2021: developing the best tent fabric on earth.

### Travelling the world

All beginnings are difficult, but on his journey, Georg S. talks to experienced textile manufacturers and thus gathers important knowledge to set a new standard for our product.



#### The goal comes closer

He questions, he researches and compares, information is evaluated and various textile samples are subjected to numerous endurance tests...



#### 2021

#### Done!

... until a very special fabric meets all the criteria!

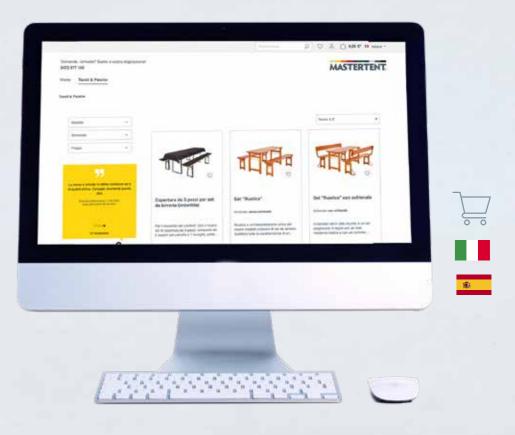
And the winner is: Pirontex®!





## The new online store with our tables and benches

It is well organised, intuitive and the purchase and delivery can be done quickly and easily. In 2021, the first customers from Italy and Spain already bought folding furniture sets in this new online store! The most popular product was our classic beer garden table set, which is perfect for private use but also the first choice for large events.



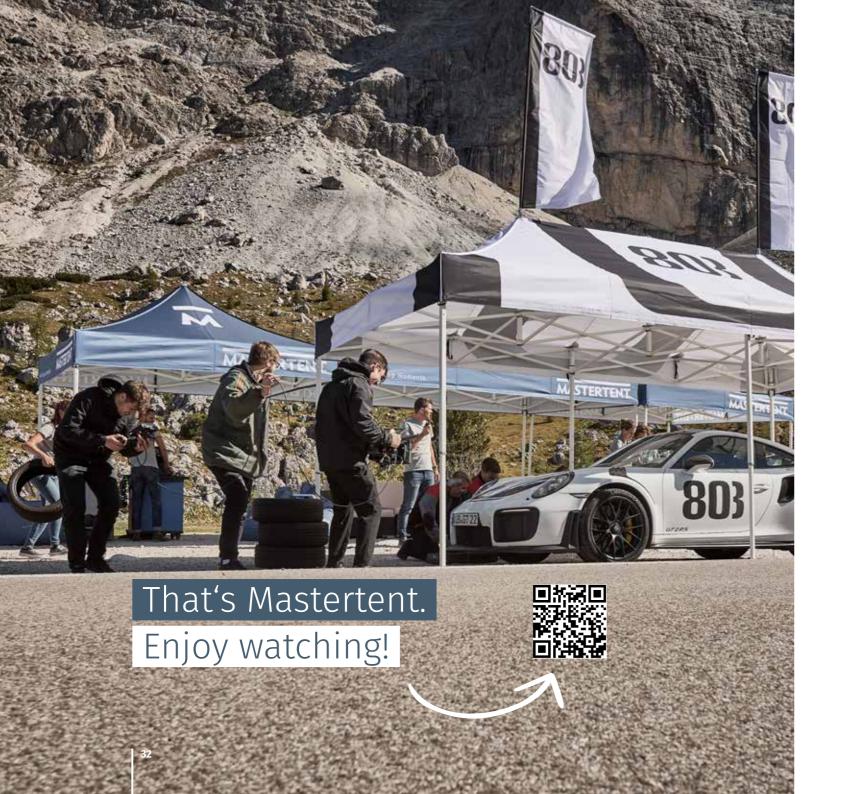


# Our "M" nests

Staying on the ball is the credo of our marketing department. Nowadays, a logo is no longer enough to make ourselves visible on the numerous communication platforms. Those who follow us on social media might already know it: Our M.

Recently, we have also started using it in our <u>entire corporate communication</u>. Whether in the new product catalogue, on our new transport bags or on our sponsoring tents.









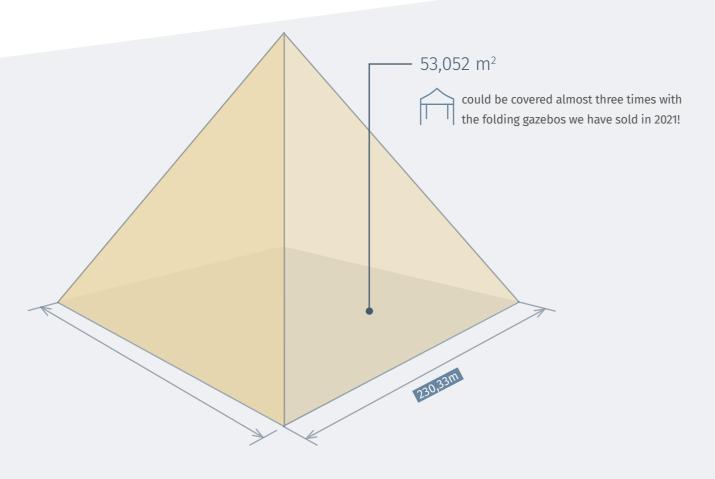


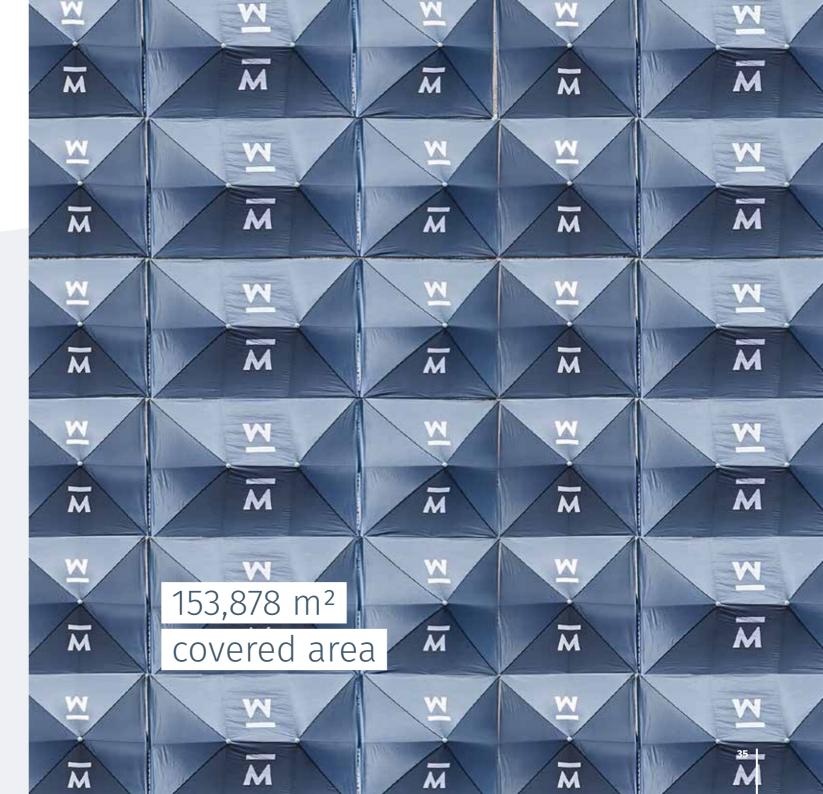




# Many small tents can create something big

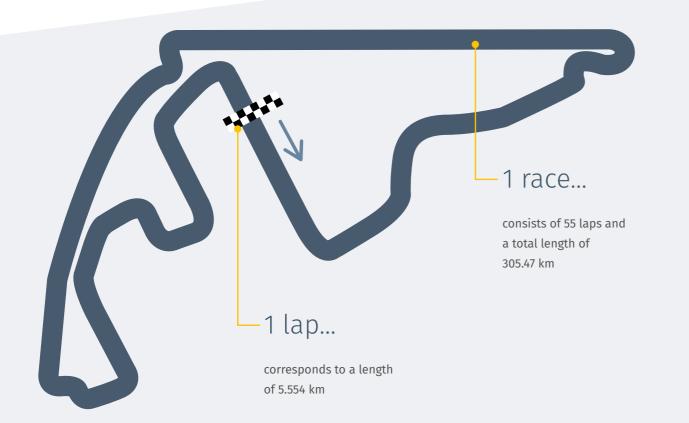
The <u>Pyramid of Cheops</u> is the oldest and tallest of the Giza pyramids. The impressive structure was built over four thousand years ago and originally had a <u>floor area of 53,052 m²</u>. This total area could be covered <u>almost</u> three times with the folding gazebos we have produced in 2021!





## Which material will win the Formula 1 race in Abu Dhabi?

The <u>consumption of raw materials</u> has long been an issue we have been <u>consciously addressing</u>. We are <u>responsible</u> for what we produce and where we get the processed raw materials from. That's why we want to communicate transparently <u>how many metres of materials</u> we have consumed in the past year. We have compared our consumption with the Formula 1 track in Abu Dhabi. See for yourself!



### Wood

#### 2,495,000 m battens

at 8.5 cm width

8 races or 449 laps

### Steel

#### 1,555,875 m profiles

at 6 cm width

5 races or 280 laps

### Polyester fabric

#### 756,500 m

at 155 cm width

2.5 races or 136 laps

### The 1st place goes to:

### Aluminium

#### 698,430 m profiles

at 3.5 cm width

2 races or 125 laps

### 7

All main components of our products are recyclable!

# If our customers are satisfied, so are we.



"Our Mastertent gazebos have now been in continuous use for almost seven years and the tent structure is still as strong as on the first day!"

Joe Broder, jb Brunex Superior Factory Racing, Switzerland



"I was on the hunt for a high quality canopy that is well made and will last my business for years to come. What I received from Mastertent is of super quality."

Anako, USA, Los Angeles







"I've got three very nice Mastertent gazebos which I have been using for my job for 10 years now. After a heavy storm has damaged one of them, the customer service was fantastic."

Savino Piazzolla, Italy









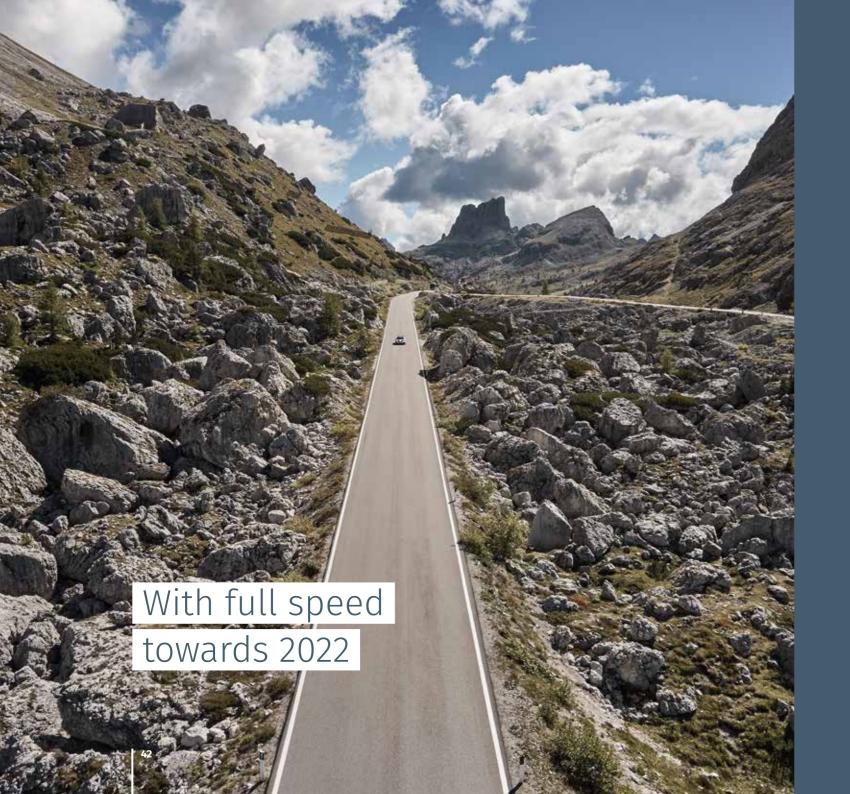
RUN



"I bought my first Mastertent in 2009. The frame is rock solid and the cover withstood many outdoor events over 10 years. I just bought my second cover for the original frame and it's beautiful."

Dan O'Rourke, USA

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